

SOJOURN

NEWSLETTER AND WINE OFFERING

SPRING 2013

"Life is but a Sojourn. Enjoy the best of it." — Plato

SOJOURN HAS A NUMBER OF CUSTOMERS

who "trade stuff" for a living (stocks, bonds, derivatives, currency, corn syrup, tree stumps, etc.), and there is a common saying among them that, "it's better to be lucky than good." While we haven't yet found a way to control the weather, we attempt to make our own luck by being compulsive planners and paying serious attention to detail. Meticulous planning was certainly needed for the 2011 harvest, where the weather conditions were anything but normal.

A 2011 cool growing season, coupled with early rains, left many growers with unripe fruit, disease risk and not enough labor to get the good fruit harvested promptly. Because we are so active in the vineyards and monitor the weather closely, Erich and Randy were able to work diligently with our growers to get our fruit ripe and schedule picks to ensure that nearly everything was safely crushed before the rains. **Our resulting 2011 wines are spectacular — you can taste our luck!**

We are proud to bring you the **SOJOURN CELLARS SPRING 2013 WINE RELEASE!** This release features two wines from our flagship vineyard — the inaugural release of our **2011 Sangiacomo Vineyard Chardonnay** and our **2011 Sangiacomo Vineyard Pinot noir**. We have partnered with the Sangiacomo family since 2004 to bring you Pinot noir that is consistently excellent, and we are excited to now make Sangiacomo Chardonnay that lives up to the same high standard. This Chardonnay is pure and focused



Erich Bradley
Erich Bradley
Winemaker

with excellent natural acidity and aromas of citrus, pear, fig and crème brûlée. It is rich, yet refined, and worthy of a spot in your cellar. The Sangiacomo Pinot noir once again delivers its signature lush, creamy texture, with dark red fruit and hints of forest floor on the palate.

In addition to the two Sangiacomo wines, this release includes:

- **2011 Gap's Crown Vineyard Pinot noir**
- **2011 Rodgers Creek Vineyard Pinot noir**
- **2011 Sonoma Coast Pinot noir**
- **2010 Beckstoffer Vineyard Georges III Cabernet Sauvignon**
- **2010 Home Ranch Vineyard Cabernet Sauvignon**

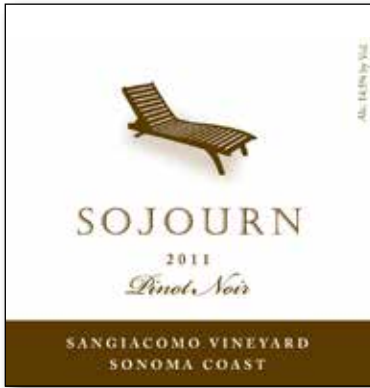
Our 2011 Gap's Crown Vineyard Pinot noir again delivers concentrated layers of blue fruit and spice, with exceptional structure and balance. The Rodgers Creek Vineyard Pinot noir is forward and sexy this vintage, yet still shows the familiar mushroom, earth and layers of red fruit. In our 2011 Sonoma Coast Pinot noir we have included two exciting **new coastal vineyard sources from Occidental and Annapolis** — this wine has added complexity while expressing bright aromatics, lush entry, and a youthful freshness.

The Sojourn 2010 Cabernet Sauvignon from Beckstoffer Vineyard Georges III in Rutherford is reminiscent of its 2008 debut, with a complex blend of dark and red fruit aromas and rich textures. Lastly, we are releasing the 2010 Home Ranch Vineyard Cabernet Sauvignon. This wine is opulent and bold, with expressive blueberry aromas and hints of chocolate leading to silky tannins and a lingering finish.

2012 was a terrific year for Sojourn, and we were pleased to see so many of you in our Tasting Salon and at various wine events. We look forward to seeing more of you and your friends in 2013, and wish you all a Happy New Year from the team at Sojourn!

Craig Haserot
Craig Haserot
Proprietor

2011 Sangiacomo Vineyard Pinot noir, Sonoma Coast

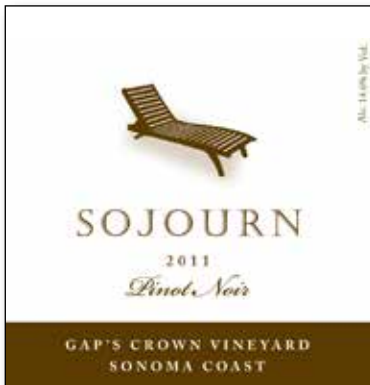


Our 2011 Sangiacomo Vineyard Pinot noir exhibits the lush creamy textures and dark red fruit flavors that fans have enjoyed in previous vintages. The cool 2011 growing season resulted in complex flavor development at slightly lower sugar levels and thus, lower alcohol levels. We added a small percentage of Swan clone to our traditional blend of clones 115 and 777. The resulting wine is nicely balanced with seductive aromas of dark cherry, black tea and earthy forest floor. Textures are creamy and silky with an extra level of elegance and finesse.

The 2011 Pinot noir growing season was defined by historically low yields, a very cool spring, and a series of rainstorms in early October. Aggressive farming and discriminating pick decisions were critical to producing wines of the highest caliber. We ended up not picking several acres of grapes simply because we felt they were not ready. Fewer grapes picked, combined with historically low yields and discriminating blending decisions, resulted in lower case productions for some Sojourn wines. This is particularly true for the 2011 Sangiacomo Pinot noir, and we expect it to sell out very quickly.

96 POINTS PINOT REPORT

2011 Gap's Crown Vineyard Pinot noir, Sonoma Coast

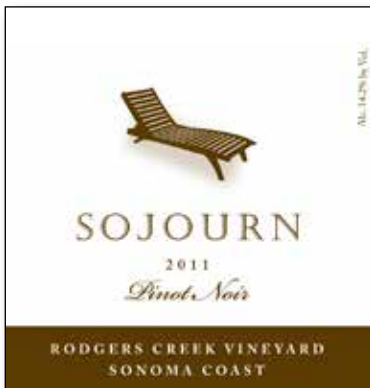


Gap's Crown Vineyard is situated in the foothills just above the Sangiacomo Vineyard. Steep slopes and rocky soils cause significant vine stress, and the resulting wines are concentrated, with complex flavors, and a phenomenal structure that distinguishes these wines from other California Pinot noirs. The cool 2011 vintage allowed for long hang times and complex flavor development. The vineyard's higher elevation and steeper slopes allowed the grapes to ripen to optimal levels in early October.

We are thrilled with the 2011 vintage of this wine. We blended individually fermented lots from our three core blocks comprised of Pinot noir clones 115, 828 and 667. Each clone adds uniquely complex flavors, richness, and a myriad of velvety color elements. The 828 was partially fermented with stems included, providing additional verve and structure. Dark cherry and boysenberry aromas lead to hints of baking spice, chocolate and thyme. This is a complex wine that makes a stunning first impression with explosive aromatics, plush textures and excellent structure.

95 POINTS PINOT REPORT

2011 Rodgers Creek Vineyard Pinot noir, Sonoma Coast

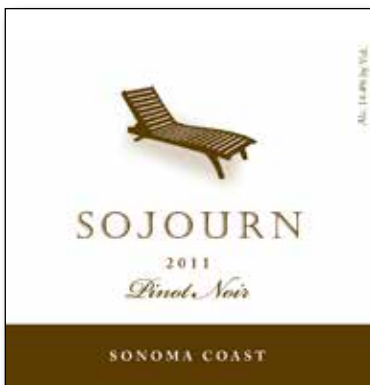


Rodgers Creek vineyard is well-suited for Pinot noir, sitting high on a ridge in the heart of the Petaluma Gap and taking the full brunt of wind and thick fog that define this cool climate zone. Sojourn's blocks within the vineyard are western-facing with broad sun exposure. In 2011, this exposure was a key factor in allowing us to achieve complex flavors and ripe tannins. The resulting wine is a fabulous expression of the vineyard site and its unique soils. It is a showy wine — very expressive and forward, with smooth textures and a lingering finish. Familiar aromas of mushroom and soy overlay red fruit, earth and hints of rosemary.

The Rodgers Creek vines are grown in light, chalky, volcanic ash soils on steep inclines, causing natural vine stress and resulting in high levels of concentration. Two blocks of Pommard Pinot noir clone form the foundation of this wine, with clone 777 adding bright fruit and silky textures. In 2011, we whole-cluster fermented 15% of the grapes, adding aromatic complexity and vivaciousness. This wine stands out in a crowd and has become a favorite in the Sojourn Tasting Salon.

94 POINTS PINOT REPORT

2011 Sonoma Coast Pinot noir

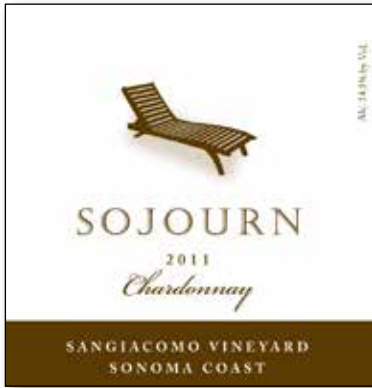


The 2011 vintage of our Sonoma Coast Pinot noir showcases two new vineyard sources from exceptional coastal vineyards. These new vineyards provided Pinot noir clones Pommard and 115 from Riddle Vineyard near Occidental and clones 115 and 777 from Campbell Ranch Vineyard near Annapolis. In addition to these new sources, the 2011 blend also includes Pinot noir from our Sangiacomo and Gap's Crown vineyard sources, providing familiar lush textures and concentrated flavors. Small components from Keller Estate's La Cruz Vineyard and Wohler vineyard also add complexity.

The 2011 vintage shows bright aromas of crushed berries and dark cherries with hints of nutmeg and earth, leading to lush textures and a long finish. A respected wine critic who recently tried this wine said it best "...a testament to the fact that an appellation blend in the hands of the right winemaker can be as good or better than a vineyard designate." This wine remains a tremendous value at \$39!

93 POINTS PINOT REPORT

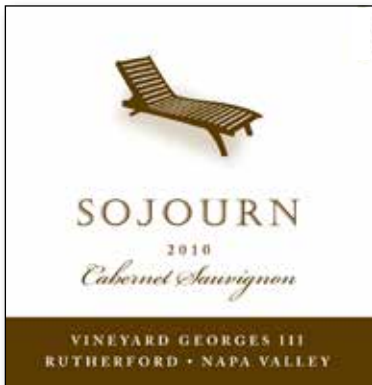
2011 Sangiacomo Vineyard Chardonnay, Sonoma Coast



The Sojourn Sangiacomo Vineyard Chardonnay is produced from the same vineyard as the highly-rated Sojourn Sangiacomo Pinot noirs. This wine showcases unique Sonoma Coast regional qualities and the Sangiacomo family's commitment to exemplary viticultural practices. The grapes were pressed whole-cluster and fermented in French oak barrels utilizing 30% new oak. Aromas of citrus, pear, fig and hints of crème brûlée lead to layers of concentrated flavors and smooth textures. Excellent natural acidity gives the wine length and depth.

We produced this Chardonnay using a combination of Old Wente clone from the Sangiacomo Vella Ranch and clone 95 from the Sangiacomo Vineyard on Roberts Road. These vineyard parcels are both perfectly suited for growing Chardonnay, with cool climates and well-drained soils. The Old Wente Clone selection of Chardonnay at Vella Ranch was planted in 1997 and is known to produce distinctively small clusters, low yields, and result in elegant complex wines. Clone 95 from Roberts Road, planted in 1998, adds minerality and a pointed vibrancy.

2010 Beckstoffer Vineyard Georges III Cabernet Sauvignon



2010 was the coolest vintage on record in Rutherford, where the Beckstoffer Georges III Vineyard is located. The fruit was picked late in October with ripe flavors and bold structure, and the resulting wine is impressive. It has an added layer of complexity, while showing the lush textures, full body and lingering flavors of the previous two vintages. Red and dark fruit aromas lead to flavors of dark cherry, earth and chocolate.

This vineyard is the former Beaulieu Vineyard No. 3, which was originally planted by Georges DeLatour of Beaulieu in 1928. In 2010, we again sourced Cabernet Sauvignon Clone 337 from the famed F Block within the Georges III Vineyard. This block is known for its exceptional "Rutherford Dust" red fruit and earth profile and high levels of concentration. Soils are primarily sandy loam, with a fair amount of rock from the old creek bed that runs through the vineyard. The 2010 Beckstoffer Vineyard Georges III Cabernet Sauvignon will wow its longtime fans and win new admirers with its complexity, length and outright lusciousness!

2010 Home Ranch Vineyard Cabernet Sauvignon



This wine was made from Craig and Ellen's Cabernet Sauvignon vineyard adjacent to their home in Sonoma. The 2010 vintage was cool during the summer months and Craig made an early decision to crop back the vines to one cluster per shoot. This proved to be the right decision, as it allowed the vines to focus their limited energy on ripening the remaining clusters. The grapes were picked in late October at optimal ripeness. The resulting Home Ranch Vineyard Cabernet Sauvignon is opulent, concentrated and expressive. This vineyard was planted by Craig in 2002 and is located at the southwestern edge of Sonoma Valley.

This is a showy style of Cabernet Sauvignon, with aromas of blueberry and cocoa popping out of the glass to greet your nose. It has a pleasant sweet entry with seductive silky tannins and flavors of blue fruit, licorice and chocolate. The finish keeps your lips smacking for another taste. This wine continues to deliver exceptional value!

*Sojourn
Wines Coming
in Fall 2013!*

- New!* 2011 Pinot noir, Silver Eagle Vineyard, Sonoma Coast
- New!* 2011 Pinot noir, Campbell Ranch Vineyard, Sonoma Coast
- 2011 Pinot noir, Ridgetop Vineyard, Sonoma Coast
- 2011 Pinot noir, Wohler Vineyard, Russian River Valley
- 2011 Pinot noir, Russian River Valley
- 2010 Cabernet Sauvignon, Proprietary Cuvée, Napa Valley
- 2010 Cabernet Sauvignon, Spring Mountain, Napa Valley

THE SANGIACOMO FAMILY



In order to produce fine wines of the highest caliber, it's imperative to first start with stellar fruit. Our partnership with the Sangiacomo family has consistently provided us superior fruit vintage after vintage. This collaboration gives us the opportunity to

produce one of our most highly acclaimed Pinot noir wines perennially enjoyed by our customers. In fact, our very first vineyard-designate Pinot noir was produced from fruit sourced from the Sangiacomo Vineyard on Roberts Road in the heart of the Petaluma Gap. As we add Chardonnay to the Sojourn portfolio, it's only natural that our first single vineyard Chardonnay would also originate from this renowned vineyard.

The Sangiacomo family is one of the most respected growing families in Sonoma and began growing fruit in Sonoma County in 1927. Today, the third generation continues the family tradition of farming the highest quality fruit with the lowest environmental impact. For over 40 years, the Sangiacomo family has been singularly dedicated to producing superior wine grapes that in turn create distinctive, nuanced wines. While the Sangiacomo family produces several grape varieties, their focus is primarily on Pinot noir and Chardonnay, which thrive in the soils and micro-climates found in their fifteen family owned and farmed vineyards. The consistently highly rated wines produced from the Sangiacomo Vineyards are a testament to the family's long growing history and knowledge of their lands.

IF YOU VISIT OUR TASTING SALON THIS SPRING, you will have the opportunity to sample our two signature Sojourn wines from the Sangiacomo family, the 2011 Sangiacomo Vineyard Pinot noir and the 2011 Sangiacomo Vineyard Chardonnay. We would be thrilled to meet you and share stories while you taste the wines and learn more about the vineyards. **Recommend us to your friends as well**, and we will treat them to a unique wine experience. Our Tasting Salon is open daily by appointment, from 10am to 5pm. At our Tasting Salon, you and your guests will enjoy a relaxed, sit-down setting while tasting a comprehensive selection of our currently available wines. **Call us at 707.938.7212 or email salon@sojourncellars.com** to arrange your tasting!



Purchasing Our Wines

The best way to acquire our wines is to purchase them direct from the winery. We have implemented a secure online ordering system accessible at www.sojourncellars.com. We also welcome orders via phone, fax and snail mail using the personalized order form included with this newsletter. To ensure the fulfillment of your allocation, please log on or return your Order Form as soon as possible. If you would like additional bottles, please fill in the "Additional Bottles Requested" column, and we will do our best to accommodate these requests.

Visit Us in Sonoma!

We welcome the opportunity to host you at our Tasting Salon located just off the Plaza in downtown Sonoma. Sojourn Cellars offers a unique, comparative tasting where guests explore the nuances of terroir and distinctive vineyard sites. Our seated tastings feature flights of single vineyard and appellation Chardonnay, Pinot noir and Cabernet Sauvignon served in elegant Riedel stemware and shared in a relaxed setting. To ensure a quality, educational and intimate experience, we offer tastings daily by appointment only. To schedule your tasting, please contact us at **707.938.7212** or salon@sojourncellars.com.

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